

Bid Inv. No.	Queries received through email	BEML Reply
6300037478	It is stated that the entire shipment would be executed in 2 lots before 31st march 2022 however need clarity what would be the size of Lot 1 & Lot 2	Please refer corrigendum. Tentative lot wise shipment plan is as per corrigendum.
6300037478	2.1 h) Loading on MAFI , it is difficult to get MAFI on all BB vessels , hence that clause should be optional if available it will be provided . 2.1 k) Washing of equipment before loading to the vessel is a difficult job as lot of permissions are required. Hence that clause should be deleted.	2.1 h) Shipment shall be through RORO vessel and MAFI is required for shipment of static cargo. 2.1 k) As per tender.
	Commercial Terms : 5) To keep the rates validity till December, 2022 ie Validity for 7 months for BB vessels is a very difficult part. Hence we would like to know the quantity of cargo that you would like to move in the first lot and the second lot. 7) EBOLOWA Project site address is required to plan for the transportation and movement of the unloading equipment's. We would like to know the total value of the cargo to ascertain the wharfage charges to be paid for Mumbai port. Also if it is loading on Special and Normal equipment is done from Nhava Sheva port then what charges will BEML pay of the shipping line charges . Also please confirm whether we can plan both Break Bulk (Bull dozers) and Special & Normal equipment movements (All other cargos).	5) Please refer corrigendum. Tentative lot wise shipment plan is as per corrigendum. 7) Delivery destination is Ebolowa Tractor assembly Plant, Ebolowa (Cameroon). Approx FOB value of shipment is USD 15.5 Million. Your question on shipping line charges is not clear. All the cargo has to be shipped through RORO Vessel only.
6300037478	1. For sea freight, can we also go for BREAK BULK option other than RO-RO. 2. **Assembly of BEML equipment (Tyres, cabin and other attachments) at Mumbai/ Nhava Sheva, if required. For assembling, successful bidder has to arrange for 20-ton crane, fork lift, compressor and 2 to 3 labours.** Kindly explain the above mentioned point. 3. Kindly provide bank details such as Account Number , IFSC Code and other necessary details to make NEFT transfer of EMD amount.	1. As per tender - RORO Vessel only 2. 20-ton crane, fork lift, compressor and 2 to 3 labours are the required for assembling of BEML equipment at port and successful bidder has to to arrange the same as per tender clause 2.1g) & "Annexure-C table -II, point J" 3. EMD to be submitted as per the options mentioned in tender document.
	1. As discussed during the pre-bid meeting, it would be ideal if shipment via break bulk is kept as an option for bidders. There is only one RORO operator who provides the service to said location and it would be beneficial for BEML to keep Break bulk option open as it will open up the competition and rates would go down. Or else it would be monopoly and they can stick with the rates they intend to perform. There is no specific advantage for BEML to avoid Break bulk vessel so we would highly recommend BEML team to open up the competition and include break bulk option as well. This in turn would be beneficial for BEML in a huge way. 2. Can we visit BEML site and physically examine cargoes to get better idea of packaging so that pricing can be more accurate. 3. Do we have to submit separate EMDs for RO-RO Tender and Flat Track Tender , or one EMD for both is enough. If this is the case a single organization would have to take 1 crore EMD which will be on hold for minimum 14 to 20 working days. Kindly re consider the separate EMD option. 4. Can static cargo be moved in containers and self-propelled units in RO-RO. 5. It was mentioned that there might be 3 delivery sites at Cameroon. Kindly provide complete address of each location to check for transportation and unloading charges.	1) As per tender - shipment mode is RORO Vessel only 2) Yes, your team can visit BEML for viewing the cargo, date of visit mentioned in corrigendum. 3) Separate BG/EMD to be submitted for each tender. 4) No, all the cargo through RORO mode. 5) Delivery destination is Ebolowa Tractor assembly Plant, Ebolowa (Cameroon).

6300037478	<p>Under Table 2, we have the following queries:</p> <p>SI No. A . Unloading of equipment and attachments from trailer by crane – What about the quote for shifting within the port premises and movement upto the ramp.</p> <p>SI No G . 40 feet MAFI rate, if required - what charges should we exactly quote - Is it the loading and handling charges for the MAFI cargo with rates for purchase of MAFI?</p> <p>SI no J - Assembling charges for tyres/cabin - are these for all 71 units ?</p> <p>The bidder should hold the quoted price for the shipment until 31st Dec. 2022 – under these circumstances liners aren’t willing to hold rates until December 2022, can it be possible to give approx. timing for the movement readiness of the cargo? And are the movements going to be in two lots - possible to give the break up of how many units in each lot?</p>	<p>Sl. No. A. BEML drivers will drive the cargo from wharf to inside the RORO vessel. In case of MAFI's movement stevedoring will be taking care of movement. Bidder has to make all the necessary provisions while quoting the bids.</p> <p>Sl. No. G. Please consider all the charges viz, loading, dunnage, lashing etc while quoting MAFI Charges</p> <p>Sl. No. J. Assembly of BEML equipment (Tyres, cabin and other attachments) shall be for 20 to 30 equipment.</p> <p>Tentative lot wise shipment plan is as per corrigendum.</p>
6300037478	<p>Bidder must be in the business of providing similar services to various Govt / PSUs or any other organizations.</p> <p>Technical Bid Annexure B</p> <p>Please confirm similar services means International Ocean Freight Contract</p>	<p>Yes.</p>
6300037478	<p>1) REF: 7 SCOPE OF WORK 1.E What do you mean by handling over ? What exchange of documents would state that job is completed?</p> <p>2) REF: 7 SCOPE OF WORK 2.1 G Understand that cargo will handover to Freight Forwarders at POL in semi-knocked-down condition due to road movement restriction and FF will assemble it using crane, forklift, labor and compressors. Q1 : What if FF have to again de-assemble Self Propelled units at POD in order to move cargo from POD to Ebolowa? Is this operation allowed ? If yes , then do compressors also need at POD or Site Q2: Do BEML want to transport self propelled units on its own from POD to Site or , 100% cargo will be loaded on suitable trailers / axles and will travel to site from POD Q3: Kindly provide technical drawing of each self propelled units in semi knocked down condition and in fully built conditions to check feasibility / planning of operation.</p> <p>3) REF: 7 SCOPE OF WORK 2.1 M BEML have asked strickly to quote ocean freight basis of RORO service only . What if RORO service operators suspends their service to said POD and there will be no other RORO service available at the time of shipment . We request to allow Freight Forwarder to let choose service and type of vessel (Breakbulk or RORO or container) at the time of shipment in order to smooth project movement.</p> <p>4) REF: 7 SCOPE OF WORK 2.2 B As said , Duty exemption letter to be arrange by Project owner . Do let us confirm, any delay in providing this letter on time which may cause demurrage / detention due to operational delay , Who will bear these demurrage / detention or any other operational delay cost , if arise</p> <p>5) REF: 7 SCOPE OF WORK 2.4 D Please confirm , issuance of landing certificate will be at POD and not site, as it is general practice.</p> <p>6) REF: COMMERCIAL TERMS AND CONDITION 3. Shipping line do appoint their surveying company at POL for cargo measurement and request Charterer to send their appointed surveyors representative for Joint Survey. CBM will be considers as per Joint Survey report only. Confirm this understanding.</p> <p>6) REF: PAYMENT TERMS 15 E We can perform all due diligence but at the end its system based task What if there is system error/ glitch or gap.</p> <p>6) REF: TABLE – II Note D As mentioned all receipted charges (Port charges) shall be paid at actual at POL . Similary we will submit all receipted charges (Port Charges) of POD to be paid by BEML at actuals . Confirm this understanding.</p>	<p>1) REF: 7 SCOPE OF WORK 1.E Handing over of cargo to the consignee in safe condition and cargo receipt certificate issued by the consignee.</p> <p>2) REF: 7 SCOPE OF WORK 2.1 G BEML will ship the cargo to Mumbai port in fully assembled condition. Incase due to road restrictions/non availability of low bed trailers, we may ship the cargo to Mumbai port by removing tyres or cabin. The same needs to be assembled at the Mumbai port for which bidder has to provide crane, forklift, labor and compressors. Assembling at Mumbai port will be done under the supervision of BEML service experts.</p> <p>Please refer clause 2.3 a) of scope of work.</p> <p>All the equipment Models may be checkout at our website : www.bemlindia.in</p> <p>3) REF: 7 SCOPE OF WORK 2.1 M As per Tender.</p> <p>4) REF: 7 SCOPE OF WORK 2.2 B Duty exemption letter will be provided by the project owner. Bidder has to make necessary provisions while quoting the bid.</p> <p>5) REF: 7 SCOPE OF WORK 2.4 D Issuance of landing certificate will be at final destination.</p> <p>6) REF: COMMERCIAL TERMS AND CONDITION 3. UNDERSTOOD</p> <p>6) REF: PAYMENT TERMS 15 E</p>

6300037478	<p>Kindly share the images/pictures of the Cargo eg: BE300 Excavator, Crane or any such type with wheels/rolling motorized Cargo.</p> <p>We also would like to know the availability of proper road facility at Ebolowa for the purpose of on road transportation hassles if any. For this purpose, we would like to know the "Legal weight & height Limits" that are permitted at Ebolowa for road transport.</p> <p>Kindly clarify the below points:-</p> <p>1) Are the Cargo dismantlable?</p> <p>2) For the purpose of road Transportation, is it allowed to dismantle the Cargo? If yes, Re-Mantling the Cargo at the Site after delivery is in your scope or ours?</p> <p>3) Apart from Nhava Sheva, are there options to ship the Cargo from Chennai or Vizag. Kindly let us know.</p>	<p>All the equipment Models may be checkout at our website : www.bemlindia.in, however for pictures of special attachment, please refer corrigendum. For tentative dimensions, please refer corrigendum.</p> <p>We request bidder's to do the proper road survey(at bidder's cost) before quoting for the inland transportation from Douala port to Ebolowa.</p> <p>Kindly clarify the below points:-</p> <p>1),2) Kindly share us the legal weight and height limits permitted for road transport from Douala port to Ebolowa.</p> <p>3) As per tender.</p>
6300037478	<p>Queries related to destination which were raised during the pre-bid meeting:</p> <p>1. Destination site address</p> <p>2. Quantity of units to be unloaded at each location</p> <p>3. Example: If there are 3 delivery locations, we will have to arrange cranes at three different locations for unloading the equipment's.</p> <p>Without any clarity on the destination address, it will be very difficult to assess the costing.</p> <p>4. Ebolowa is a town, and it is important to know the exact delivery address as we need to assess whether the site is accessible for trucking ODC units.</p> <p>Queries related to the price validity:</p> <p>1. Ocean freight rates are usually valid for one month and the rates keep changing every month.</p> <p>2. As per the tender requirement validity is required till Dec'2022. If we have to go such long-term validity, we will have to agree upon General Rate Increase / Bunker adjustment factor as per shipping line notifications or any other mutually agreeable clause.</p>	<p>1),2)3),4) Delivery destination is Ebolowa Tractor assembly Plant, Ebolowa (Cameroon).</p> <p>Queries related to the price validity:</p> <p>1) As per tender.</p> <p>2) As per Tender.</p>
6300037478	<p>1. RORO rate should be US dollar/cbm as well as the destination services. Please mention the conversion rate? While releasing payment in INR, equivalent of the US dollar, towards Ocean freight and Inland Transportation, BEML will consider SBI TT selling rate prevailing on Bill of lading date of the shipment. What will be the rate for Destination services?</p> <p>2. Please share the photograph of cargo and also allow us for a physical survey of the consignment.</p> <p>3. At origin we have to submit port receipted charges at actual. Please declare the value for each shipment as per the packing list. What about port charges at load /discharge port? We need value to ascertain the quantum of port charges. Port charges at destination [port to be paid in USD along with Sea freight]</p> <p>4. Shipments will move in 2 lot. 1st lot is in June end/July 1st week and 2nd lot will move in August/September. kindly give us the nos. and the volume separately, kindly share the two nos. of packing list accordingly.</p> <p>5. Insurance surveyor from your side will survey not only the volume, but survey of the product will also be in their scope. They will also issue a certificate about the state of the products. similarly survey need to be done at destination port.</p> <p>6. Port of origin stroke loading mention Mumbai only, kindly add Chennai for other options. Please advise if we do the lashing /choking inside Chennai/Mumbai dock instead of CFS.</p> <p>7. Arranging port clearance including customs formalities. (As the project is funded by Government of India, Import duties are exempted. Duty exemption letter will be provided by the project owner: Ministry of Economy planning and Regional Development, Cameroon. If consignor/consignee do not hand over duty exemption in time who will be responsible for port rent and additional charges?</p> <p>8. Request you to handover the Exemption Certificate on Custom Duty for clearance at destination before dispatch of the shipment for port of origin.</p> <p>9. Landing certificate as understand from our meeting, landing certificate should be issued by us after the consignment unloaded at Douala port. Please clarify.</p> <p>10. If at port of discharge, we have a problem of transportation fully assembled units upto Ebolowa Cameroon then how we are going to disassemble the same at</p> <p>11. As the availability of Ro Ro or container vessel is very rare in this particular trade lane, we would like to request you to evaluate to arrange for transportation of the consignment as Break-bulk mode. Even we can opted for mix and match.</p>	<p>1) BEML will consider SBI TT selling rate prevailing on Bill of lading date of the shipment for releasing Inland transportation charges.</p> <p>2) All the equipment Models may be checkout at our website : www.bemlindia.in, however for pictures of special attachment, please refer corrigendum.</p> <p>3) Port charges at India(POL) shall be paid at actuals against submission of original bills. However, Port Charges of POD are part of sl.no 2 of price bid Annexure-C. Hence, port charges at POD cannot be paid at actuals.</p> <p>4) Tentative lot wise shipment plan is as per corrigendum.</p> <p>5) BEML will appoint surveyor for the cargo.</p> <p>6) Port of origin as per tender. We are unable to understand CFS in RORO shipment.</p> <p>7) Duty exemption letter will be provided by the project owner. Bidder has to make necessary provisions while quoting the bid.</p> <p>8) BEML will try to provide the Duty exemption certificate before reaching the cargo at destination port.</p> <p>9) Landing certificate to be issued after reaching Ebolowa project site.</p> <p>10) We request bidder's to do the proper road survey (at bidder cost) before quoting for the inland transportation from Douala port to Ebolowa. Kindly share us the legal weight and height limits permitted for road transport from Douala port to Ebolowa.</p> <p>11) As per tender - shipment mode is RORO Vessel only</p> <p>12) Delivery destination is Ebolowa Tractor assembly Plant, Ebolowa (Cameroon).</p>

12. U pto Ebolowa (Project site), Cameroon,- Please provide exact address of site to ascertain feasibility	
13. I ntegrity Pact in original- on plain paper or letter head	13) On plain paper.
14. A s you will arrange & handover Custom duty exemption at destination port and do you need any documents from us for the same?	14) If required, shall be informed.
15. W ith declaration," We intend to claim benefits under RoDTEP" and under column Reward Scheme as "YES" and other formalities for claiming incentives under FTP), inspection by customs and Let Export permission	15) Please refer complete scope of work.
16. W ho will provide the Security arrangement for the BEML cargo from the time of arrival to port till loading on to the vessel?	16) Sucessful bidder has to arrange.
17. W ho will do the Fumigation of wooden tool boxes, if required, as well as issue the certificate from IIP?	17) Sucessful bidder has to arrange.
18. W ho will be arranging for washing of equipment before loading to the vessel?	18) Sucessful bidder has to arrange.
19. H ow we will Handing over the original Bill of Lading, Customs attested shipping bill, exporter copy of shipping bill, realization of DBK amount from customs and confirming the flow of Shipping bill to DGFT website	19) Please refer tender document.
20. I f vessel is arranged and your cargo is not ready as scheduled what will happen for additional cost	20) Equipment readiness status shall be informed in advance to successful bidder.